

# \*Trazza Foods The Culture and Core Values of Trazza

The Character Of Our Company is built upon a spirit of passion, purpose, persevereance, courage and pride. We strive for the development, improvement, and refinement of the individuality and personality of each person in the company. Embedded in our culture in the concept that service depends on the ability to build strong and caring relationships. The culture of our company is defined by these three distinct core values:

A Spirit of Integrity

**A Servant Heart** 

A Positive and Outgoing Attitude

Our Success is Dependent Upon collaborative effort. There is no "status" within our company, just a good work ethic. The easiest way to get in trouble is to offend another employee. We are a team, therefore, everyone present takes the blame of any customer complaints. Employees will be recognized for displaying honesty, good deeds, and genuine caring for one another and our customers.

We are passionate about making delicious food you can feel good about selling and eating.

Made from scratch in the Pacific Northwest

## \*Trazza Foods

### BULK PRODUCTS 2024



MADE IN THE 4

**NORTHWEST** 

Fresh traditional authentic Lebanese food.

Absolutely no preservatives, artificial flavors, or added oils.

Prepared locally in our state-of-the-art facility in Tualatin, Oregon.

Made from the finest ingredients.



## **Bulk - Hummus**

Our flagship product, hummus is prepared in the traditional way, without any added oil.

- Over a 17 unique flavors
- Fresh non-GMO ingredients
- No artificial flavors
- No added oil
- No preservatives
- Healthy source of plantbased protein
- . Gluten Free

Shelf Life Fresh 14 Days Refrigerated

> Frozen 60 Days



Packaging 25# Case 5 - 5# Bags 10# Case 4 - 2.5# Containers Box size 16x9x5

Original Hummus - Ingredients: Garbanzo Beans, Tahini (Ground Sesame), Garlic, Non-GMO Citric Acid, Sea Salt

Nutritional Facts: Size 2 oz. (56g), Servings: 25 # 4, 10# 81, Amount per serving: Calories 48, Fat Cal. 18, Total Fat 2g (3%DV), Sat. Fat Og, Trans Fat Og, Cholest. Omg, Sodium 205mg (9%DV), Total Carb. 6g (2%DV), Fiber 1g (4%DV), Sugars Og, Protein 2g (4%DV). Vitamin A (0%DV). Vitamin C (3%DV). Calcium (2%DV). Iron (3%DV).



#### Hummus Flavors and Ingredients See TrazzaFoods.com for Nutritional Facts

#### **Avocado Hummus:**

Garbanzo Beans, Avocado, Tahini (Ground Sesame Seeds), Garlic, Lime Juice, Cilantro, Non-GMO Citric Acid, Sea Salt

#### Chipotle & Fire Red Roasted Pepper Hummus:

Garbanzo Beans, Tahini (Ground Sesame Seeds), Roasted Red Pepper, Chipotle (Chipotle Pepper, Tomato Purée, Vinegar), Garlic, Non-GMO Citric Acid, Sea Salt

#### Cilantro & Jalapeño Hummus:

Garbanzo Beans, Tahini (Ground Sesame Seeds), Garlic, Jalapeño Pepper, Cilantro, Non-GMO Citric Acid, Sea Salt

#### Cilantro & Lime Hummus:

Garbanzo Beans, Tahini (Ground Sesame Seeds), Garlic, Cilantro, 100% Lime Juice, Non-GMO Citric Acid, Sea Salt

#### Cranberry Walnut Hummus (Seasonal):

Garbanzo Beans, Tahini (Ground Sesame Seeds), Vincent Cranberries, Garlic, Walnuts, Non-GMO Citric Acid, Sea Salt

#### **Toasted Sesame Seed Hummus:**

Garbanzo Beans, Tahini (Ground Sesame Seeds), Sesame Oil, Garlic, Sesame Seed, Non-GMO Citric Acid, Sea Salt

#### **Dill Hummus:**

Garbanzo Beans, Tahini (Ground Sesame Seeds), Dill, Garlic, Non-GMO Citric Acid, Sea Salt

#### **Kalamata Olive Hummus:**

Garbanzo Beans, Tahini (Ground Sesame Seeds), Kalamata Olives, Garlic, Non-GMO Citric Acid, Sea Salt

#### **Organic Original Hummus:**

Organic Garbanzo Beans, Organic Tahini (Ground Sesame Seeds), Organic Garlic, Organic Citric Acid, Sea Salt

#### **Pesto Hummus:**

Garbanzo Beans, Tahini (Ground Sesame Seeds), Basil, Garlic, Non-GMO Citric Acid, Sea Salt

#### Roasted Garlic and Chive Hummus:

Garbanzo Beans, Tahini (Ground Sesame Seeds), Roasted Garlic, Chives, Non-GMO Citric Acid, Sea Salt

#### **Zaatar Hummus**:

Garbanzo Beans, Tahini (Ground Sesame Seeds), Olive Oil, Zaatar (Wild Thyme, ((Hyssop)),Sumac), Garlic, Non-GMO Citric Acid, Sea Salt

#### **Spinach & Arthicoke Hummus:**

Garbanzo Beans, Tahini (Ground Sesame Seeds), Fresh Spinach, Artichoke, Garlic, Non-GMO Citric Acid, Sea Salt

#### Sundried Tomato & Basil Hummus:

Garbanzo Beans, Tahini (Ground Sesame Seeds), Sun-Dried Tomato, Basil, Garlic, Non-GMO Citric Acid, Sea Salt

#### Roasted Onion & Balsamic Hummus:

Garbanzo Beans, Tahini (Ground Sesame), Garlic, Onion, Balsamic Vinegar, Non-GMO Citric Acid, Sea Salt

#### **Zesty Lemon Hummus:**

Garbanzo Beans, Tahini (Ground Sesame Seeds), Garlic, Non-GMO Citric Acid, Sea Salt, Lemon Oil

#### Harissa Hummus:

Garbanzo Beans, Tahini (Ground Sesame), Garlic, Harissa Sauce (hot chili peppers, garlic, onions, water, salt, extra-virgin olive oil, spices, sunflower oil, non-GMO lactic acid) Non-GMO Citric Acid, Sea Salt

## \*Trazza Foods

## **Tzatziki Sauce**

- Healthy source of plant-based protein
- Fresh non-GMO ingredients
- No artificial flavors
- No added oil
- No preservatives
- Cool and refreshing healthy snack
- Contains healthy probiotic cultures
- Complements roast beef, lamb and vegetables well
- Tasty alternative to sour cream
- . Gluten Free

#### Shelf Life 21 days

#### **Ingredients**

Yogurt (Skim Milk, L. acidophilus, S. thermophiles, L. bulgaricus, L. casei, L. rhamnosus, B. bifidum cultures), Cucumber, Garlic, Sea Salt



## Packaging 10# case 4 - 2.5# bags Box size 13x7x7

#### **Nutritional Facts**

Serv. size: 2 tbsp (30g), Servings: about 151, Amount per serving: Calories 15, Total Fat 0g (0% DV), Sat. Fat 0g (0% DV), Trans Fat 0g, Cholest. Omg (0% DV), Sodium 75mg (3% DV), Total Carb. 2g (1% DV), Fiber 0g (0% DV), Total Sugars 2g (Incl. 0g Added Sugars, 0% DV), Protein 1g, Vit. D (0% DV), Calcium (4% DV), Iron (0% DV), Potas. (0% DV).

Based on a 2000 Calorie diet

We are passionate about making delicious food you can feel good about selling and eating.

Made from scratch in the Pacific Northwest

## \*Trazza Foods Bulk-Tabouleh

- Traditional and Gluten Free varities available
- Refreshing and unique salad option
- Fresh non-GMO ingredients
- No artificial flavors
- No preservatives



## Packaging 10# case 4 - 2.5# Containers Box size 16x9x5

#### Shelf Life 8 days

#### **Ingredients**

Parsley, Tomato, Onion, Bulgur (Wheat), Fresh Size 3.75 oz. (112g), Servings: 40, Amount per Mint, Lemon Juice, Extra Virgin Olive Oil, Sea Salt, Spice (9%DV), Sat. Fat 0g, Trans Fat 0g, Cholest. 0m

Gluten Free: Parsley, Tomato, Onion, Quinoa, Lemon Juice, Fresh Mint, Extra Virgin Olive Oil, Sea Salt, Spice

#### **Nutritional Facts**

Size 3.75 oz. (112g), Servings: 40, Amount per serving: Calories 95, Fat Cal. 54, Total Fat 6g (9%DV), Sat. Fat 0g, Trans Fat 0g, Cholest. 0mg, Sodium 205mg (8%DV), Total Carb. 7g (2%DV), Fiber 0g, Sugars 0g, Protein 2g (4%DV), Vitamin A (45%DV), Vitamin C (73%DV), Calcium (3%DV), Iron (9%DV).

Percent Daily Values (DV) are based on a 2,000 calorie diet.

Gluten Free Tabouleh - see website

We are passionate about making delicious food you can feel good about selling and eating.

Made from scratch in the Pacific Northwest

## \*Trazza Foods Bulk - Dolmas (Mihshi)

- Healthy source of plant-based protein
- Fresh non-GMO ingredients
- Hand rolled daily and steamed to perfection
- No artificial flavors
- No preservatives
- Best served warm microwave for 30 seconds
- . Naturally gluten Free

#### Shelf Life 14 days

#### **Ingredients**

Grape Leaves, Rice, Tomato, Onion, Green Bell Pepper, Red Bell Pepper, Parsley, Mint, Non-GMO Rice Oil, Lemon, Pomegranate Molasses, Tomato Paste (Organic Tomatoes), Spice, Sea Salt



## Packaging 10# case 4 - 2.5# Containers Box size 16x9x5

#### **Nutritional Facts**

Size 3.5 pieces (113g), Servings: 40, Amount per serving: Calories 167, Fat Cal. 153, Total Fat 17g (26%DV), Sat. Fat 3g (15%DV), Trans Fat 0g, Cholest. 0mg, Sodium 373mg (16%DV), Total Carb. 4g (1%DV), Fiber 2g (8%DV), Sugars 3g, Protein 1g (2%DV), Vitamin A (8%DV), Vitamin C (8%DV), Calcium (3%DV), Iron (5%DV). Percent Daily Values (DV) are based on a 2,000 calorie diet.

We are passionate about making delicious food you can feel good about selling and eating.

Made from scratch in the Pacific Northwest

## \*Trazza Foods

## **Bulk - Mujaddara**

- Healthy source of plant based protien
- Fresh non-GMO ingredients
- No artificial flavors
- No added oil
- No preservatives
- Best served warm, microvave for 30 seconds
- . Naturally gluten Free

Shelf Life 14 days

#### **Ingredients**

Non-GMO Jasimine Rice, Non-GMO Lentils, Water, Onion, Cucumber, Tomato, Parsley, 100% Lemon Juice, Extra Virgin Olive Oil, Sea Salt, Spices.



## Packaging 10# case 4 - 2.5# Containers Box size 16x9x5

#### **Nutritional Facts**

Serv. Size (227g), Servings: 20, Amount per serving: Calories 240, Total Fat 6g (7%DV), Sat. Fat 1g (4%DV), Trans Fat 0g, Cholest. 0mg, Sodium 570mg (25%DV), Total Carb.39g (14%DV), Fiber 9g (27%DV), Sugars 5g, Protein 9g, Vitamin D (0%DV), Calcium (4%DV), Iron (25%DV), Potassium (15%DV).

We are passionate about making delicious food you can feel good about selling and eating.

Made from scratch in the Pacific Northwest

## Trazza Foods Bulk-Falafel

- . Healthy source of
- plant-based protein
- Fresh non-GMO ingredients
- delicious varieties of this gluten free vegan favorite
- Best served warm
- Great in a warm sandwich, and as a salad topper, or dipped in Garlic Tahini Sauce
- No artificial flavors
- No preservatives
- . Gluten Free

**Shelf Life** 

Fresh 14 Days

#### Frozen 60 Days

**Ingredients** 

Garbanzo Beans, Cilantro, Parsley, Onion, Potato, Garlic, Sea Salt, Spices, Baking Powder, Non-GMO Rice Oil),

**Chipotle adds:** Chipotle roasted red peppers **Harissa adds:** Harissa Sauce (hot chili peppers, garlic, onions, water, salt, extra-virgin olive oil, spices, sunflower oil, non-GMO lactic acid)



## Packaging 5# case 4 - 1.25# Containers Box size 16x9x5

#### **Nutritional Facts**

12 serving per container, (193g). Amount per serving: Calories 540, Total Fat 39g (51% DV), Saturated Fat 7g (33% DV), Trans Fat 0g, Cholesterol 0mg, Sodium 950mg (41% DV), Total Carbohydrate 38g (14% DV), Dietary Fiber 11g (39% DV), Total Sugars 5g (Includes 0g Added Sugars), Protein 15g, Vitamin D 0mcg, Calcium 210mg (15% DV), Iron 5.6mg (30% DV), Potassium 580mg (10% DV)

We are passionate about making delicious food you can feel good about selling and eating.

Made from scratch in the Pacific Northwest

#### THE TRAZZA STORY

Trazza combines the English word "Tradition" with the Arabic words "Tazza" (fresh) and "Mezza" (generous appetizers). The company logo, the evergreen and resilient Cedar of Lebanon, which had become strongly associated with the products, was left unchanged through the name changes – in fact, it is still a part of the Trazza brand.

The Karam family loves traditional Lebanese food. Before launching Trazza Foods, Claude Karam was a commercial airline pilot. After 15 years of service, though, the demands of the job became a hindrance to his dedication to his family life and his own personal dreams. Claude began carefully discerning an alternate career that wouldn't include frequent travel – alleviating strain on his family life – yet a career he could have the same passion for as he did for flying.

Inspiration came late one night, on the way home from the airport following a four-day trip. He was stopped at a traffic light near a local grocery store, which also featured a well-known coffee shop inside. This sparked an idea – an idea of producing and serving authentic traditional Lebanese food in local retail stores, just as this coffee shop was doing in this grocery store.



The wholesome Lebanese foods Claude's family had always served in their home were nutritious by nature, yet also quite time consuming for the average person to make from scratch. As he explored existing brands, Claude realized the flavors didn't reflect the authentic Lebanese food he had grown to love. Making fresh traditional Lebanese food readily available to the local shopper was a need he became eager to fulfill.

His first efforts began with pursuing Fred Meyer and New Seasons Market. The initial response was favorable, but rather than creating and serving fresh Lebanese food in the stores, the stores wanted his food prepackaged, and ready to eat. Claude tweaked his idea and took the first step. On his days off at home, Claude, his wife Gennifer, and their son, Joseph, began experimenting with recipes in their kitchen (and having fun in the process).

FROM HOME KITCHEN TO COMMERCIAL KITCHEN. Claude realized their food would need to be packaged. Then a packaging supplier told him about a great commercial kitchen known as "KitchenCru." This seemed like a practical solution, and so his small team began producing their original products from KitchenCru: Dolmas (Mihshi), Original Hummus, Baba Ghanooj, Tabouleh, and Baklava. KitchenCru, in many ways, was Claude's "culinary school." There, he learned the basics about food prep, cooking, kitchen terminology, and kitchen equipment while being exposed to great local chefs whose passion was food innovation. He took a long-term leave of absence from his flying career and began presenting the food they made at KitchenCru to local grocers such as Bales Marketplace Cedar Mill and Whole Foods Market. It was November of 2011 when Bales invited Claude to showcase the food at an annual food and wine event. The public response was very positive and encouraging, which opened the door for Bales to become the family's first retail store in January of 2012. During this time, Claude's efforts were focused on building a strong team as well as more clientele. He began to expand the product line, introducing their own falafel, garlic tahini sauce, and tzatziki sauce, as they served other local stores: Chuck's Produce in Vancouver and Sheridan Fruit Company. These first stores taught Claude much about the packaging and labeling of their products – what works and what doesn't. It was a steep learning curve, but the process was both stimulating and fun. By the summer of 2012, Trazza Foods began to serve their first national customer locally: Whole Foods Market.

#### INTRODUCING FLAVORED HUMMUS.

In the early days, when Claude did in-store demos for products, customers would often ask about flavored hummus. To him (and his deep-rooted Lebanese pride) adding anything to his hummus felt like an insult; not to mention the fact that flavored hummus is not exactly something you would find anywhere in Lebanon. It was a thought which just seemed contrary to his vision of keeping his products authentic. After consistent requests from customers, however, Claude reasoned that if they were asking for flavored hummus, he wanted to fulfill their request. It wasn't long after that he introduced Spinach-Artichoke, Sun-dried Tomato-Basil, Cilantro Jalapeño, Kalamata Olive, and Pomegranate-Mint flavored hummus.

#### EXPANDING PRODUCT LINE AND EXPANDING RETAIL OUTLETS.

With the success of the flavored hummus, Claude continued to introduce new products, starting with the Lebanese Lunch Box – a veggie mezza combo which includes a sampling of Dolmas, Original Hummus, Falafel, and Tabouleh. Also introduced was a gluten-free version of their Tabouleh – substituting quinoa for bulgur wheat.

In 2013, Zupan's Market began selling Claude's Products in their Portland stores. After nearly two years from his initial approach, Fred Meyer accepted Claude's offer and the products were added to the local stores. In September of 2014, Pita & Carrot Hummus Snack Cups were introduced into New Seasons Market stores where they received an immediate positive response from customers. Natural Grocers was also added to their growing list of retail stores.

#### CONTINUED GROWTH.

The Trazza family is 16 amazing team members strong and hiring! Today, the Trazza product line has expanded to include Falafel, Tabouleh, Dolmas, Baba Ghanooj, Mujaddara (lentils and rice with caramelized onion), Toum (garlic sauce), Tzatziki Sauce, Garlic Tahini Sauce, Pita Chips, 12 flavors of hummus, and three grab-and-go wraps (Falafel, Hummus and Avocado Hummus).

Trazza Foods continues to grow, while manufacturing its food from a 7300 square foot state-of-the-art facility in Tualatin, OR. Trazza now serves more than 200 stores and businesses in Oregon, Washington, Idaho and Montana. They look forward to a bright future of serving wholesome and delicious Lebanese food to retailers and local businesses, as they respond to the needs of their customers.

In the meantime, Claude enjoys being able to spend more time with his family, and he's found that he can be passionate about something other than flying. Pardon the pun, but for now, this pilot has landed.